



Pat Council: "I talk to girlfriend A, girlfriend B. ... They all have the same problems. Oh, seminar!"

NEW COUNCIL-ER

Realtor-turned motivational speaker breaks out

BY DEVAN STUART

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Pat Council was always a good talker, but she never intended to be a nationally sought-after motivational speaker. "I can go for days," she said. So she has, racking up gigs along the East Coast and sharing the spotlight with Maya Angelou and Gladys Knight with the African-American Women on Tour the past two years.

The Jacksonville woman was a successful Realtor with Magnolia Properties when she stumbled on her new career. She was teaching an equal opportunity class for the Northeast Florida Association of Realtors. After each session, class members would ask for more time and several suggested Council had missed her calling. "I would laugh and say, 'I can't believe these people,'" Council said. "She's a real up and comer," said Willye Jolley, a

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